

# WorkForce 2010

Wisconsin's Private College Career & Internship Fair

**Thursday, February 18, 2010**

**4:00 – 8:00 p.m.**

**Marquette University  
Alumni Memorial Union**

Thanks to our sponsors:

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**KOHL'S**  
expect **great** things



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*Presented by:*

The Career Services Consortium of Wisconsin's 20 Private Colleges and Universities (WIPCCC)

And

The Wisconsin Foundation for Independent Colleges (WFIC)



# WORKFORCE 2010

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ZYWAVE, INC.

# How to Make the Most of WorkForce 2010

Source: Pamela S. Joell [www.jobweb.com](http://www.jobweb.com)

You probably know that career fairs can be a great place for you to meet potential employers. But did you know that you need to do more than print 30 copies of your resume, practice your handshake, and press your interview suit to succeed at these events...

- **Before printing multiple copies of your resume, have others proofread it for typos.** Recruiters hate those! We'll question your work ethic if you hand in a poorly written resume filled with mistakes. Also, don't use "creative" fonts or cram all your numerous awards and association memberships in a type size that is too small for the naked eye. Remember, substance is the key. Your job at this point is to get through our first round of screening. For that, you need a solid, well-written resume.
- **Stay away from creative, euphemistic phrases.** Resist the temptation to stray from the normal, scannable resume format. A resume I received for a sales position stated that the person's job (with a fast-food chain) was to "upsell" customers. I keep thinking to this day, "do you wanna supersize it?"
- **Take time before the career fair to find out which companies will be represented there.** At a minimum, read the career fair handout in advance of attending. You should know something about the participating companies before you approach recruiters. Nothing ticks me off more than a student who approaches me at the table and says, "So, tell me about your company..." I don't mind telling you about my company or about the job opportunities that are available, but I do mind having to do all the work. Worse, I'll think you're lazy if you haven't taken the time to learn something about the company.
- **Have a game plan and focus on no more than three companies you are truly interested in.** Again, it's important to do a little advance research so that you can make an intelligent comment about the company you are approaching. Try something like, "I understand that company SYZ is interested in opening a branch in ABC. Do you think that will expand its overall product mix?" When you engage a recruiter in intelligent dialogue, you stand out. You have limited time at the career fair, so use it wisely. Gather all the giveaways and competitive literature first, enter the sweepstakes, and then focus on the companies you've chosen.
- **Prepare a two-to-three-line script for yourself.** This part is tricky. You should try to impress recruiters within the first few minutes of conversation. The problem is that others will also be trying to talk with those recruiters. If you talk too long, you'll create a bottleneck in the flow of traffic. If you see disgruntled fellow students behind you waiting to introduce themselves to the recruiters, move on. This is not an interview. You can impress employers at other times. Maintain good eye contact and offer a firm handshake and a few sentences telling us what we want to know. That's the formula that works.
- **Tell the recruiter your name, your class year, and whether you're interested in a full-time, co-op, or internship position.** Follow with your career interest, your major(s), and finally, why you came to the company's table. It's okay to flatter the recruiter, but be careful to be professional and keep the flattery focused on the company. For example, you can say, "I heard that XYZ is pursuing a business strategy that includes merging business units to create more synergy. I think that is a really strategic move."
- **Don't ask the recruiter personal questions.** Such questions sound frivolous.
- **Don't skirt the GPA issue.** If you're asked, tell the recruiter your cumulative and/or semester GPA. If you aren't sure, say what you think it is. If our GPA is not stellar, it may not matter, but you need to let us know what we're working with. Nothing is worse than asking us to listen to your reasoning about how your GPA is such and such but if you factor in the wind change in the month of December, your GPA is really at a higher level.
- **When you give a recruiter your resume, ask what the next step is in the process.** Recruiters worth their weight will be able to tell you.

# Selling Your Liberal Arts Major

Employers are seeking critical thinkers, problem solvers, effective communicators, and people who have demonstrated that they can work well with others. These are important skills often associated with liberal arts graduates. No matter what your major, you can be competitive if you can reflect your grasp of these skills in your communication with employers. Here are some tips for success:

Craft your resume to emphasize your skills and experience rather than your major. Don't hide your major, but through your description of part-time jobs, internships, and involvement outside the classroom, take credit for what you have done and know how to do!

Develop a strong objective statement that defines the type of positions for which you want to be considered. This indicates that you have given thought to what you want to do and takes the emphasis off your major.

Include a skills summary on your resume in which you target those abilities which relate to the type of jobs you are seeking. Always include computer-related skills, especially those that will be important in the type of job you are seeking.

Wherever possible, describe what you have done in the jargon of the field you hope to enter. Be careful not to overdo this, but it is especially important for a person with a "nonrelated" major to demonstrate some familiarity with the field.

Don't write your resume in terms of what you want or "require" of an employer/position, but rather in terms of what you can bring to that employer in the position you desire.

Use your cover letter to emphasize your knowledge of what you can bring to this particular organization. Briefly describe related experiences. Remember, it doesn't matter where you gained the background (in a job, volunteer experience, campus organization, or hobby)—the end result is what is important.

In interviews or conversations with employers, be prepared to talk about the type of position that interests you and the skills you will bring to that type of position. Be positive about your major and why you chose it, but focus on your skills and experience as a total "package" of what you can bring to the job.

## Gold Level Sponsor

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### **KOHL'S DEPARTMENT STORES**

N56 W17000 Ridgewood Drive, Menomonee Falls, WI 53501

*Representative: Aria Higgins, [aria.higgins@kohls.com](mailto:aria.higgins@kohls.com)*

Majors: BUAD-Marketing, BUAD-Finance, A&S-Economics, COMM-Communication Studies, BUAD-Business Economics, COMM-Public Relations, BUAD-Operations & Supply Chain Mgmt., BUAD-Real Estate, COMM-Communication, COMM-Corporate Communication, BUAD-Business Administration

**Positions Available: Merchant Business Analyst (Full Time), Merchant Business Intern, Multiple Credit Internships, Real Estate Internship, Finance Internship**

Website: <http://www.kohlsoncampus.com>

Kohl's Department Stores is one of the fastest growing retailers in the country, and leads by offering convenience, value and quality through highly recognized national and exclusive brands including; Simply Vera Vera Wang, Candies, ELLE, Tony Hawk and Food Network. Our team consists of over 120,000 aggressive, energetic, and innovative players that continue to thrive in the fast-paced retail environment. With annual sales approaching \$16 billion, Kohl's has been named by BusinessWeek as "one of the best places to launch a career for new college graduates". Whether it is a career in management at one of our 834 stores from coast to coast, or a variety of career paths at our corporate office in Milwaukee, WI, Kohl's is a high growth company with unlimited career possibilities. If you have a creative mind, strong leadership skills and want big responsibilities in a short amount of time, you need to check out Kohl's.

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# Bronze Level Sponsors

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## **CHARTER MANUFACTURING**

1658 Cold Springs Rd, Saukville, WI 53080

Representative: Lindsey Luckow, [luckowl@chartermfg.com](mailto:luckowl@chartermfg.com)

Majors: BUAD-Accounting, ENGR-Electrical Engineering, BUAD-Operations & Supply Chain Mgmt., ENGR-Mechanical Engineering, ENGR-Materials Science Engineering, ENGR-Manufacturing Engineering

**Positions Available: Engineering/Operations Leadership Development Program, Accounting Leadership Development Program, Accounting Intern**

Website: <http://www.chartermfg.com>

Charter Manufacturing is a privately owned holding company for a fully integrated family of American companies that has achieved a significant market position in: special bar quality (SBQ) bar, rod & wire; stainless steel rod; precision, cold-rolled custom profiles, flat wire and standard shapes; and engineered components for engine, transmission and driveline applications. Charter Manufacturing is headquartered in the northern Milwaukee suburb of Mequon, Wisconsin. Charter Manufacturing companies -- Charter Steel, Charter Wire and Charter Automotive -- operate steelmaking, rolling, processing and forming facilities in various divisions in Wisconsin, Ohio, and the United Kingdom.

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## **DIRECT SUPPLY**

6767 N Industrial Rd, Milwaukee, WI 53223

Representative: Wade Krogwold, [wkrogwold@directs.com](mailto:wkrogwold@directs.com)

Majors: All Majors

**Positions Available: Account Manager, Sales Intern, Operations Specialist, Graphic Design/Photography Intern, Web Designer Intern, TELS Operations Intern, Sales Support Intern, Exception Management Intern**

Website: <http://www.DirectSupplyCareers.com>

Are you looking for a growing company where you can make a difference?

As one of Milwaukee's fastest growing companies, Direct Supply has been expanding exponentially since 1985. We're America's leading supplier of equipment, services and eCommerce systems to the long term care profession -- a profession that offers more and more opportunity every year. Our family of companies is 100% employee-owned and we look for intelligent, motivated, hardworking people to help us enhance the lives of the 3.5 million residents we serve.

Because of our continued growth, there is incredible opportunity at Direct Supply. We need a wide variety of talented individuals, from sales account managers to supply chain service specialists to software engineers, all to continue our mission of enhancing senior living.

And, we believe in providing the best environment possible for you to succeed in. That's why we offer great benefits to our employees, like eligibility for health and dental insurance from day 1, company-matched 401(k), an onsite fitness center, casual work environment, free soda and popcorn, and much more! For additional information on Direct Supply's companies, how we work to enhance the lives of America's elderly, and current career opportunities, please log on to our website at [DirectSupplyCareers.com](http://DirectSupplyCareers.com).

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## **GRANT THORNTON, LLP**

100 E. Wisconsin Avenue Suite 2100, Milwaukee, WI 53202

Representative: Kari Moser, [kari.moser@gt.com](mailto:kari.moser@gt.com)

Majors: BUAD-Accounting

**Positions Available: Audit Internships, Tax Internships**

Website: <http://www.gt.com>

Grant Thornton LLP is the U.S. member firm of Grant Thornton International, one of the six global accounting, tax and business advisory organizations. Through member firms in 112 countries, including 50 offices in the United States, the partners and employees of Grant Thornton member firms provide personalized attention and the highest quality service to public and private clients around the globe.

It is our friendly and supportive culture that separates us from other firms. We work collaboratively, in a dynamic environment, consistently exceeding the expectations of our clients. You will be given the opportunity to interact directly with clients and work closely with senior management very early in your career. We are focused on supporting your career objectives and professional growth, and at the same time encouraging a balance between professional and personal life. Opportunities for development of new skill sets and career advancement are plentiful, and the workforce is diverse and talented.

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## **KPMG LLP**

777 E. Wisconsin Ave 15th Floor, Milwaukee, WI 53202

Representative: Jayme Cain, [jaymecain@kpmg.com](mailto:jaymecain@kpmg.com)

Majors: BUAD-Accounting

**Positions Available: Intern - Audit, Tax & Advisory, Full Time - Audit, Tax & Advisory**

Website: <http://www.kpmgcareers.com>

In a global marketplace distinguished by remarkable growth and consolidation, companies face a host of new challenges in today's economy. KPMG helps clients successfully respond to changing opportunities by providing professional services, wherever and whenever they're needed.

In 1999, KPMG achieved record revenues of US\$12.2 billion, a 17 percent increase driven by all of our major service lines. More than 100,000 KPMG professionals in member firms worldwide collaborate across industry, service and national boundaries to deliver professional services in 159 countries. This enviable network of firms is connected through three operating regions, bringing together our local and national resources with greater flexibility, responsiveness and consistency of service delivery worldwide.

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## **NORTHWESTERN MUTUAL**

720 E. Wisconsin Ave N09NE, Milwaukee, WI 53202

Representative: Amanda Holmberg, [amandaholmberg@northwesternmutual.com](mailto:amandaholmberg@northwesternmutual.com)

Majors: A&S-Computer Science, BUAD-Information Technology, ENGR-Computer Engineering

**Positions Available: Internships, Entry Level Hire**

Website: <http://http://www.nmfn.com/>

With over 4,400 employees at our home office in Milwaukee, Wisconsin, Northwestern Mutual is truly a community within a community. Northwestern Mutual was named one of the "100 Best Companies to Work For," in Fortune's 2003 annual list of the nation's top companies based on employee satisfaction, company benefits and human resources practices.

We are an equal opportunity/affirmative action employer who welcomes and encourages diversity in our workforce. We offer our employees an innovative and challenging place to work. But more than that, we offer camaraderie and teamwork in an environment that will stimulate your mind as well as your character. Northwestern Mutual is unlike anywhere you've been before, and we think you're going to like it.

Northwestern Mutual's employees have a wide variety of educational backgrounds--from accounting to liberal arts to biology. A degree in one area does not necessarily lock you into that profession at Northwestern Mutual; we encourage our employees to expand their knowledge and their careers by moving across different areas of the Company. This benefits both employees as well as the Company. It gives our employees the freedom to explore different areas of interest to them, and gives the Company more experienced, well-rounded employees.

If you are wondering whether or not your degree is what we are looking for, chances are--it is.

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## **PRICEWATERHOUSECOOPERS**

100 East Wisconsin Avenue Suite 1800, Milwaukee, WI 53202

Representative: Angela Helbing, [angela.m.helbing@us.pwc.com](mailto:angela.m.helbing@us.pwc.com)

Majors: BUAD-Accounting, BUAD-Information Technology

**Positions Available: Assurance Associate, Tax Associate, Winter 2011 Assurance Intern, Winter 2011 Tax Intern**

Website: <http://www.pwc.tv>

Our industry-focused services in the fields of assurance, tax, human resources, transactions, performance improvement and crisis management have helped address client and stakeholder issues. Our success in meeting today's business challenges rests on the way we approach our work. PricewaterhouseCoopers is well placed to help clients meet the challenges and opportunities of the US marketplace. We offer the perspective of a global organization combined with detailed knowledge of local, state and US national issues. More than 163,000 people in 151 countries across our network share knowledge, experience and solutions to develop fresh perspectives and deliver practical advice. At PwC, you will be part of a learning culture, where teamwork and collaboration are encouraged, excellence is rewarded, and diversity is respected and valued. We offer a flexible career progression model that allows for a variety of challenging opportunities to develop your career. We provide unparalleled coaching, mentoring, career development programs, global opportunities and state of the art technology-driven methodologies to help you provide quality service to our clients.

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## **WELLS FARGO FINANCIAL**

10855 W Park Place Ste 3, Milwaukee, WI 53224

Representative: Kenneth Brossman, [KennethBrossman@wellsfargo.com](mailto:KennethBrossman@wellsfargo.com)

Majors: A&S-Spanish, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, BUAD-International Business, BUAD-Entrepreneurship, BUAD-Real Estate, COMM-Communication, BUAD-Business Administration

### **Positions Available: Credit Manager**

Website: <http://www.wellsfargo.com>

If you thrive in a culture with an entrepreneurial flavor and enjoy building strong relationships with our customers and helping them to satisfy their financial needs, working as a Credit Manager could be ideal. Credit managers:

Take on broad responsibility, with their performance directly impacting financial results

Have a clear and often accelerated career path to Management

Participate in a comprehensive training program which develops their sales skills and provides them with a thorough understanding of risk and credit analysis and professional business practices

Receive frequent recognition and rewards for top performance

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## **2-1-1 @ IMPACT**

6737 W. Washington St. #2225, Milwaukee, WI 53214

Representative: Lori Boesel, [lboesel@impactinc.org](mailto:lboesel@impactinc.org)

Majors: A&S-Criminology/Law Studies, A&S-Psychology, A&S-Sociology, A&S-Social Welfare & Justice, A&S-Urban & Environmental Affairs, A&S-Social Work

**Positions Available: Internships**

Website: <http://www.impactinc.org>

IMPACT's mission is to change lives. For good. By identifying the needs of individuals and their connection to other life crises, we are able to take a different, practical approach to solving problems such as basic needs, social services needs, alcohol and other drug abuse. We provide comprehensive evaluation of complex issues and easy access to the appropriate resources. Because our services help people achieve and maintain healthy, productive lifestyles we don't just measure results in dollars saved, but in lives changed.

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## **ACTUANT CORPORATION**

13000 W. Silver Spring Drive, Butler, WI 53007

Representative: Lisa Kowalske, [lisa.kowalske@actuant.com](mailto:lisa.kowalske@actuant.com)

Majors: BUAD-Accounting, BUAD-Marketing, ENGR-Electrical Engineering, ENGR-Industrial Engineering, BUAD-Human Resources, BUAD-Operations & Supply Chain Mgmt., ENGR-Mechanical Engineering, ENGR-Manufacturing Engineering

**Positions Available: Financial Management Development Program, Accounting Internship, Sales Management Development Program**

Website: <http://www.actuant.com>

Actuant Corporation is a \$1.4B diversified industrial company with operations in more than 30 countries. The Actuant businesses are market leaders in branded hydraulic and electrical tools & supplies as well as highly engineered position motion control systems. Actuant business operations are divided into four segments focused on the niche markets we serve.

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## **ADMISSION POSSIBLE**

450 N. Syndicate St. Suite 200, St. Paul, MN 55104

Representative: Lara Dreier, [Lara@AdmissionPossible.org](mailto:Lara@AdmissionPossible.org)

Majors: All Majors

**Positions Available: AmeriCorps Coach, Workshop/Volunteer AmeriCorps Member, Events AmeriCorps Member, Consortium AmeriCorps Member, Communications VISTA, Development VISTA**

Website: <http://www.admissionpossible.org>

Admission Possible is a nonprofit organization dedicated to helping promising, low-income students obtain admission to college. Students in our program receive ACT and SAT test preparation services and admissions and financial aid consulting.

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## **AEROTEK**

7301 Parkway Dr., Hanover, MD 21076

Representative: Jessica Donaldson, [jleather@aerotek.com](mailto:jleather@aerotek.com)

Majors: BUAD-Marketing, BUAD-General Business Administration, BUAD-Human Resources, COMM-Communication, BUAD-Business Administration

**Positions Available: Recruiter/Sales**

Website: <http://www.aerotekcareers.com>

Aerotek, Inc. is a member of Allegis Group, Inc. family of hiring companies -- the largest privately held staffing company in the world. Allegis Group is a \$5 billion company with more than 8,000 clients, including 99% of the Fortune 500, around the world. We are ranked among Forbes top 100 largest private companies overall. Aerotek promotes from within, based on performance. Candidates start as a Recruiter and take full mastery of that role before they are promoted to an Account Manager/Outside Sales role. Typically, this takes 6-18 months. As part of the Aerotek team, you will be part of a record setting team responsible for maintaining a high level of recruiting and sales activity, servicing existing accounts, building long-term relationships with contractors and clients, delivering highly qualified technical candidates to clients, and assisting in account management. In short, you will work independently and as part of a team to recruit/sell highly skilled, technical employees for our clients.

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**ALDI INC.**

9342 South 13th Street Post Office Box 267, Oak Creek, WI 53154

Representative: Mona Elmore, [mona.elmore@aldi.us](mailto:mona.elmore@aldi.us)

Majors: All Majors

**Positions Available: District Manager Intern**

Website: <http://www.aldi.com>

ALDI Inc. is a privately held German company that has grown into one of the largest food retailers in Europe. In 1976, ALDI opened its first store in the United States. Today, we operate over 1,100 stores in 29 states. Though price is important, quality is always Number 1 at ALDI. We will not sell a generic or inferior quality product. Our unique way of marketing makes it virtually impossible for competitors to match our combination of price and quality. ALDI's confidence in the future is based on our awareness that valuing and empowering our employees encourages them to provide superior service to our customers. ALDI's valuing of employees is evident in its superior benefit and compensation packages, which are far above the food industry average. ALDI offers a challenging and rewarding career that offers you the opportunity and responsibility to make impacting changes.

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**ALDRIDGE ELECTRIC**

844 E Rockland Rd, Libertyville, IL 60048

Representative: Dawn Ochoa, [dochoa@aldridge-electric.com](mailto:dochoa@aldridge-electric.com)

Majors: ENGR-Civil Engineering, ENGR-Construction and Engineering Management

**Positions Available: Summer Intern, Assistant Project Manager**

Website: <http://www.aldridge-electric.com>

Aldridge Electric, Inc., is currently reconized as one of the largest electrical contractor in the Midwest, Aldridge is divided into seven groups including Airport, Industrial, Utility, Power, Drilling, Highway, and Transit. With Annual revnues in excess of \$200 million Aldridge has grown to become a national leader in electrical construction. On the roads and runways, for renewable energies and the power industry-Aldridge Electric continues to build and strengthen America's infrastructure. We currently employ over 400 people and the company is privately owned by Ken Aldridge.

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**AMERICAN FAMILY INSURANCE**

6000 American Parkway, Madison, WI 53783

Representative: Michael Bailen, [mbailen@amfam.com](mailto:mbailen@amfam.com)

Majors: BUAD-Accounting, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, BUAD-Business Administration

**Positions Available: Social Media Internship, Loss Control Internship, Internal Controls/Accounting Internship**

Website: <http://www.americanfamilyinsurance.jobs>

At American Family, we recognize that your life includes more than work – family, friends and hobbies are important too. So, we have great benefits and programs that help you to manage and enjoy your career, your success...and your life. Excellent health benefits...Flexible work schedules... Benefits for your future - 401(k), Pension plan... Tuition reimbursement...Business-casual environment...Time off... Opportunities are available across our organization. With hundreds of paths to success, which one will you choose? Raise the roof on your career expectations. Expect more because American Family delivers more! If you'd like to learn more about American Family, visit us online at [www.americanfamilyinsurance.jobs](http://www.americanfamilyinsurance.jobs) and discover a company you really click with.

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**API HEALTHCARE**

1550 Innovation Way, Hartford, WI 53027

Representative: Diann Koski, [diann.koski@apihealthcare.com](mailto:diann.koski@apihealthcare.com)

Majors: A&S-Mathematics, ENGR-Health Care Technology Mgmt, A&S-Computer Science, BUAD-Information Technology, BUAD-Marketing, ENGR-Computer Engineering, BUAD-General Business Administration, BUAD-Applied Economics, A&S-Psychology, BUAD-Human Resources, COMM-Communication, COMM-Corporate Communication, BUAD-Business Administration

**Positions Available: Training Specialist, Customer Support Associate, Statistical Analyst**

Website: <http://www.apihealthcare.com>

API Healthcare is a growing software vendor and the industry expert in optimizing human capital in healthcare. Career opportunities are available in client services, software engineering, systems analysis, technical communications and client services

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## **ARMY HEALTHCARE**

10000 Innovation Drive Ste. 155, Milwaukee, WI 53226

Representative: Wendy Fordham, [wendy.fordham@usarec.army.mil](mailto:wendy.fordham@usarec.army.mil)

Majors: A&S-Biology, A&S-Chemistry, A&S-Biochem/Molecular Biology, A&S-Clinical Psychology, A&S-Social Work, NURSING, Health Sci.-Physical Therapy, Health Sci.-Clinical Laboratory Science, DENTISTRY, PRST-Psychology

**Positions Available: Medical corps, Dental corps, Nurse corps, Vet corps; Physical therapists, OTs dietitians**

Website: <http://www.healthcare.goarmy.com>

U.S. Army Health Care Department seeking motivated qualified individuals to serve as Officers and care for the U.S. Army soldier and his family. Active duty and Reserve positions available for doctors, nurses, dentists, and other para professional staff. Medical, dental and nursing scholarships available for qualified individuals. Do you have what it takes to be Army Strong?

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## **BLAIN'S FARM & FLEET**

3507 E Racine St P O Box 391, Janesville, WI 53545

Representative: Art Dibble, [adibble@blainsupply.com](mailto:adibble@blainsupply.com)

Majors: All Majors

**Positions Available: Retail Assistant Manager Trainee &/or Intern**

Website: <http://www.farmandfleet.com>

We are a retail specialty store with 34 locations in Wisconsin, Illinois and Iowa. We are a family owned and have over 55 years of retail success. We are closed on all 6 major holidays so our associates can enjoy that time with their families.

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## **BRIGGS & STRATTON**

P.O. Box 702, Milwaukee, WI 53201

Representative: Kelly Drummond, [drummond.kelly@basco.com](mailto:drummond.kelly@basco.com)

Majors: BUAD-Information Technology, ENGR-Mechanical Engineering

**Positions Available: Information Technology Internships, Mechanical Engineering Co-op (Summer & Fall Start)**

Website: <http://www.briggsandstratton.com>

Briggs & Stratton is the world's largest producer of air-cooled gasoline engines for outdoor power equipment. Headquartered in Milwaukee, WI, the Company designs, manufactures, markets, and services these products for original equipment manufacturers (OEMs) worldwide.

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## **BROOKSOURCE**

8395 Keystone Crossing Suite 202, Indianapolis, IN 46240

Representative: Julie Rank, [jrank@brooksource.com](mailto:jrank@brooksource.com)

Majors: PRST-Organization & Leadership, BUAD-Information Technology, BUAD-Marketing, BUAD-General Business Administration, A&S-Psychology, A&S-Sociology, COMM-Communication Studies, BUAD-MBA, BUAD-Human Resources, BUAD-Entrepreneurship, COMM-Communication, COMM-Corporate Communication, BUAD-Business Administration

**Positions Available: Corporate Recruiter, Sales Executive**

Website: <http://www.brooksource.com>

Brooksource is a cutting edge IT Consulting Services company based in Indianapolis, IN. Established in 2000, Brooksource was launched as an alternative to our entry-to-mid level support division called Technical Youth. We have built a strong reputation of delivering innovative solutions for technical projects across the Midwest. Brooksource has been recognized for over six consecutive years as one of Indiana's most successful and fastest growing technology-based companies. Brooksource's success over the past 9 years has allowed us to triple our size and market share. If you want to be part of a fast paced, high growth organization, Brooksource is a good place to begin your job search. Please take the time to meet with one of our recruiters when they are on campus.

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**BUCKLE, INC.**

2407 West 24th Street, Kearney, NE 68845

Representative: Jamie Banzhaf, [campusrecruiting@buckle.com](mailto:campusrecruiting@buckle.com)

Majors: BUAD-Marketing, BUAD-General Business Administration, COMM-Communication Studies, BUAD-Human Resources, BUAD-Entrepreneurship, COMM-Communication, COMM-Corporate Communication, BUAD-Business Administration

**Positions Available: Management Development Program, Sales & Management Internship**

Website: <http://www.buckle.com/>

At Buckle, we're always looking for enthusiastic, hardworking individuals who can help drive sales and build relationships. But even more important, we seek exceptional people who share our passion for creating the most enjoyable shopping experience possible for our guests. What will you get in return? The opportunity to build a career with a company that challenges you daily, values your contributions and rewards you for your efforts. Add in a fast-paced, energetic sales environment and a great mix of branded and private label merchandise and you've got Buckle. Buckle also offers competitive wages, a flexible schedule and a generous employee discount, as well as an excellent benefits package for our full-time teammates. Visit [www.buckle.jobs](http://www.buckle.jobs) to learn more.

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**CARDINAL STRITCH UNIVERSITY**

6801 North Yates Road, Milwaukee, WI 53217

Representative: Linda Steiner, [lmsteiner@stritch.edu](mailto:lmsteiner@stritch.edu)

Majors: Various

**Positions Available: Offering undergraduate and graduate degrees in Arts & Sciences, Business & Management, Education & Leadership, and Nursing.**

Website: <http://www.stritch.edu>

Private, Catholic Franciscan University in metro Milwaukee area serving student population of approximately 6,900 students. Offers associate's, bachelor's, master's, and doctoral degrees in four colleges: Arts & Sciences, Business & Management, Education & Leadership, and Nursing.

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**CARROLL UNIVERSITY**

100 N. East Ave, Waukesha, WI 53186

Representative: Tami Bartunek, [tbartune@carrollu.edu](mailto:tbartune@carrollu.edu)

Majors: Other

**Positions Available: Graduate Student**

Website: <http://www.carrollu.edu>

Carroll University offers undergraduate and graduate degrees. At the fair we will highlight information specifically for students looking at graduate programs in Software Engineering, Physical Therapy, Education and MBA.

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**CITY YEAR MILWAUKEE**

322 E Michigan St Suite 300, Milwaukee, WI 53202

Representative: Kobena-Marcus Collins, [kmjcollins@cityyear.org](mailto:kmjcollins@cityyear.org)

Majors: All Majors

**Positions Available: Corps Memer**

Website: <http://www.cityyear.org>

City Year unites young people of all backgrounds for a year of full-time service, giving them the skills and opportunities to change the world. As tutors, mentors and role models, these diverse young leaders make a difference in the lives of children, and transform schools and neighborhoods in 20 U.S. locations and one in Johannesburg, South Africa. Just as important, during their year of service corps members develop civic leadership skills they can use throughout a lifetime of community service.

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## **CNH CAPITAL**

CNH Capital 233 Lake Ave, Racine, WI 53403

Representative: Bill Lucas, [william.lucas@cnh.com](mailto:william.lucas@cnh.com)

Majors: BUAD-Accounting, BUAD-Finance, BUAD-Applied Economics, A&S-Economics, BUAD-Business Economics, BUAD-Finance: Applied Investment Management, BUAD-Business Administration

**Positions Available: Intern- CNH Capital Rotational Development Program (RDP), Intern- CNH Corporate Finance Rotational Development Program (RDP)**

Website: <http://www.cnhcapital.com>

We are CNH Capital America LLC—the U.S. financial services company of CNH Global N.V. CNH Capital combines the strength of its global reach with a long-standing knowledge of the CNH brands—Case IH, New Holland, Case, Kobelco, and New Holland Construction.

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## **COLLEGE PRO PAINTERS**

9725 3rd Ave NE #204, Seattle, WA 98115

Representative: Sarah Boerger, [cpp.boerger@gmail.com](mailto:cpp.boerger@gmail.com)

Majors: All Majors

**Positions Available: Business Manager**

Website: <http://www.collegepro.com>

College Pro Painters is a nationwide company; for 38 years has specialized in hiring college students and recent grads to intern with us learning management skills in a small business setting. College Pro teaches young leaders to run successful businesses, and supports all of our Managers with the skills, tools, and technology to help them succeed. We have been recognized as one of the top business programs in the country, been referred to as the "real world MBA", and are closely affiliated with national business education programs such as CEO, SIFE and DECA.

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## **CONSOLIDATED GRAPHICS**

5858 Westheimer, Suite 200, Houston, TX 77057

Representative: Allison Reid, [areid@cgx.com](mailto:areid@cgx.com)

Majors: All Majors

**Positions Available: Leadership Development Program Associate**

Website: <http://www.cgxoncampus.com>

Consolidated Graphics (CGX) is North America's leading general commercial printing company. With 70 printing facilities, 12 fulfillment and 2 technology centers strategically located across 27 states and in Canada, we offer an unmatched geographic footprint with extensive capabilities supported by an unparalleled level of convenience, efficiency and service. Print is essential to life. A life in print touches every other life on the planet. Commercial printing includes books, magazines, brochures, pamphlets, annual reports, displays and so much more. You name it, we print it. Our clients consist of the top Fortune 500 companies in addition to over 19,000 clients nationwide. In addition to our traditional printing services, Consolidated Graphics is committed to providing customers with the latest technology for print. The CGXSolutions group offers an extensive range of online applications that complement our core printing services.

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## **CONSTRUCTION RESOURCES MANAGEMENT**

N3 W23650 Badinger Road, Waukesha, WI 53187

Representative: Danielle Bodway, [dbodway@crmanagement.com](mailto:dbodway@crmanagement.com)

Majors: ENGR-Civil Engineering

**Positions Available: Project Manager and Project Engineer**

Website: <http://jobscrm.com>

CRM, Inc. is a "captive service provider" representing Payne and Dolan, Inc., Zenith Tech, Inc., and Northeast Asphalt, Inc. - leaders in design, materials, and construction for the heavy and highway construction industry. We provide a wide array of infrastructure construction. Specialties include asphalt pavement services or products, site concrete, bridge building and effective project management. We are dedicated to quality, safety and leadership in a competitive industry.

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## **CONTEMPORARY SERVICES CORPORATION**

3670 South Howell Ave, Milwaukee, WI 53207

Representative: Wil Uttke, [milwaukee@csc-usa.com](mailto:milwaukee@csc-usa.com)

Majors: All Majors

**Positions Available: Event Staff**

Website: <http://www.csc-usa.com>

Contemporary Services Corporation (CSC) pioneered the use of peer group security and crowd management in 1967 and has since emerged as the industry leader. CSC's quality of service is unparalleled by any other firm.

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## **CORPORATION FOR NATIONAL AND COMMUNITY SERVICE**

310 W Wisconsin Ave, Room 1240, Milwaukee, WI 53203

Representative: Kara Klein, [kklein@cns.gov](mailto:kklein@cns.gov)

Majors: All Majors

**Positions Available: AmeriCorps\*VISTA Volunteers**

Website: <http://www.cns.gov>

The Corporation for National and Community Service works to improve lives, strengthen communities and foster civic engagement through service and volunteering. We offer many full time national service opportunities here in Wisconsin and across the United States. National Service members receive a living allowance and education award upon successful completion of one year of service.

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## **DEPARTMENT OF AGRICULTURE, TRADE AND CONSUMER PROTECTION**

2800 Agriculture Dr., Madison, WI 53708

Representative: Shirley LaFontaine, [shirley.lafontaine@wi.gov](mailto:shirley.lafontaine@wi.gov)

Majors: BUAD-Accounting, A&S-Chemistry, A&S-Computer Science, BUAD-Information Technology, BUAD-Marketing, ENGR-Computer Engineering, BUAD-International Business, BUAD-Human Resources

**Positions Available: Full Time and Internships for Accounting, IT, Chemists, Consumer Specialists, Food & Meat Safety Inspectors, Food & Meat Safety Consultants, Technical Writers, Lab Science, Hydrogeology, International Marketing, Analysts, Agency Liaisons**

Website: <http://www.datcp.wi.state.us>

We are the agency responsible for food safety, animal and plant health, protecting water and soil and monitoring fair and safe business practices. We inspect and license more than 100,000 businesses and individuals, analyze millions of laboratory samples, conduct hundreds of hearings and investigations, educate businesses and consumers about best practices, adopt rules that have the force of law, and promote Wisconsin agriculture at home and abroad. We do so with fewer than 550 positions and for less than one third of one percent of the total state budget. The work we do touches every citizen in Wisconsin every day and underpins the state's \$51 billion agriculture and food sector. Our mission and vision are to make Wisconsin a world leader in agriculture, food safety and consumer protection.

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## **EDWARD JONES**

1215 12th Avenue, Grafton, WI 53024

Representative: Jerry Faust, [jerry.faust@edwardjones.com](mailto:jerry.faust@edwardjones.com)

Majors: All Majors

**Positions Available: Financial Advisor**

Website: <http://www.edwardjones.com>

Edward Jones, headquartered in St. Louis, is one of the nation's most convenient suppliers of financial products for individual investors. Edward Jones is one of the only firms to serve individual investors exclusively. The firm has nearly 7 million clients. With nearly 10,000 offices in all 50 states, Edward Jones has more branch offices than any other brokerage firm in the country.

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## **ELMHURST COLLEGE**

190 Prospect Ave, Elmhurst, IL 60126

Representative: Sarah Kleiner, [sarahk@elmhurst.edu](mailto:sarahk@elmhurst.edu)

Majors: BUAD-MBA, NURSING

**Positions Available:** Various positions are available at Elmhurst College, check our website [www.elmhurst.edu](http://www.elmhurst.edu) for more information.

Website: <http://www.elmhurst.edu>

We are a private, comprehensive, liberal arts college with 54 undergraduate programs and 9 graduate programs. We offer an MSN, MBA, Supply Chain Management, Industrial/Organizational Psychology, Master of Professional Accountancy, Early Childhood Special Education, Masters of Teacher Leadership, English Studies and a Master of Computer Information Systems program. We welcome international students to apply to our programs. We are affiliated with the United Church of Christ and welcome people of all faiths and no faiths equally.

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## **ENTERPRISE RENT-A-CAR**

S17 W22650 Lincoln Ave., Waukesha, WI 53187

Representative: Angela Kundert, [angela.kundert@erac.com](mailto:angela.kundert@erac.com)

Majors: All Majors

**Positions Available:** Management Trainee, Management Trainee Intern

Website: <http://www.go.enterprise.com>

Enterprise is the largest car rental company in the world. We are a \$10 billion company with more than 900,000 vehicles in our rental and leasing fleet, more than 66,000 employees and nearly 7000 locations in the U.S., Canada, Germany, the United Kingdom and Ireland. Enterprise has been ranked four years in a row on Business Week's "Top Places to Launch a Career" and has also been named one of the "100 Best Companies To Work For" by FORTUNE Magazine

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## **EPIC**

1979 Milky Way, Verona, WI 53593

Representative: Michelle Kipp, [mkipp@epic.com](mailto:mkipp@epic.com)

Majors: All Majors

**Positions Available:** Implementation Consultant/Project Manager; Problem Solver/Technical Consultant; Software Developer; Word Artist

Website: <http://www.epic.com>

Healthcare is the biggest challenge of our time and we create award-winning software that helps healthcare organizations provide better care, reduce costs, and improve healthcare. Our software supports all the functions that orbit around the patient, and the systems we create work in unison to dissolve the informational boundaries that create inefficient, dangerous healthcare. Epic has established itself as the vendor of choice for large and complex healthcare organizations. Our client base consists of privately held organizations and public facilities, including universities and local government healthcare organizations. We have set records for size, scope and amount of data integration per organization. We are at the forefront of real-time, patient record interoperability and are leading the revolution in giving patients access to their own electronic medical record.

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## **FEDERAL BUREAU OF PRISONS**

PO Box 500, Oxford, WI 53952

Representative: Rodney Hackbart, [oxf/affirmative\\_action@bop.gov](mailto:oxf/affirmative_action@bop.gov)

Majors: All Majors

**Positions Available:** Correctional Services, Food Service, Medical Services, Human Resources, Financial Management, Education, Case Management, Unit Management, Maintenance

Website: <http://www.bop.gov>

The Federal Correctional Institution Oxford is a designated medium security facility with a satellite camp. It is located in rural Adams county eight miles west of the town of Westfield, Wisconsin, and approximately sixty miles north of the state capital, Madison, Wisconsin. It is an all male institution housing approximately 1100 inmates within the secure perimeter and 200 inmates at the satellite camp.

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## FEDEX SMARTPOST

16555 W Rogers Drive, New Berlin, WI 53151

Representative: Jennifer Schneider, [jennifer.schneider@fedex.com](mailto:jennifer.schneider@fedex.com)

Majors: ENGR-Computer Engineering, BUAD-General Business Administration, BUAD-Finance, BUAD-MBA, ENGR-Industrial Engineering, BUAD-Operations & Supply Chain Mgmt., ENGR-Mechanical Engineering, ENGR-Materials Science Engineering, BUAD-Business Administration

**Positions Available: Design Engineer Intern, Accounting Intern, Finance & Business Systems Intern, Transportation Intern**

Website: <http://www.fedex.com>

FedEx SmartPost is a wholly owned subsidiary of FedEx Ground which launched in September 2004 and provides a powerful cross-border solution designed for online retailers, catalogers, fulfillment houses, direct marketers, and other business-to-consumer shippers. We offer an efficient, value-oriented, and timely way to ship high volumes of low-weight packages to residential customers. We pick up, sort, line haul, track and deliver your packages by leveraging the delivery network and capabilities of the USPS and the Canada.

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## FIRST INVESTORS CORPORATION

1 East 22nd Street Suite 710, Lombard, IL 60148

Representative: Chip Cartwright, [william.cartwright@firstinvestors.com](mailto:william.cartwright@firstinvestors.com)

Majors: All Majors

**Positions Available: Financial Services Representative, Financial Services Intern, Executive Recruiter Internship**

Website: <http://www.firstinvestors-careers.com>

Established in 1930, First Investors is a Wall Street based financial services firm with regional offices located nationwide. The company currently manages over \$6 billion in assets and serves over 350,000 institutional and individual accounts. Post Corporation.

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## FISERV, INC.

255 Fiserv Drive, Brookfield, WI 53045

Representative: Laura Vogt, [laura.vogt@fiserv.com](mailto:laura.vogt@fiserv.com)

Majors: BUAD-Accounting, BUAD-Information Technology, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, BUAD-MBA, BUAD-Human Resources, BUAD-Operations & Supply Chain Mgmt., COMM-Corporate Communication, BUAD-Business Administration

**Positions Available: Internships, Financial Analyst, Other**

Website: <http://www.fiserv.com>

A Fortune 500 company, Fiserv, Inc. (NASDAQ: FISV) is the leading global provider of information management and electronic commerce systems for the financial services industry, driving innovation that transforms experiences for financial institutions and their customers. Ranked No. 1 on the FinTech 100 survey of top technology partners to the financial services industry, Fiserv celebrates its 25th year in 2009. For more information, visit [www.fiserv.com](http://www.fiserv.com).

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## GOODWILL INDUSTRIES OF SE -WI

6055 N. 91st Street, Milwaukee, WI 53225

Representative: Sarah Weseloh, [sweseloh@goodwillsew.com](mailto:sweseloh@goodwillsew.com)

Majors: All Majors

**Positions Available: With plans to open multiple new stores over the next year, we are continually looking for talented people who enjoy working in retail and are eager to assist the thousands of customers and donors who visit our stores.**

Website: <http://www.goodwillsew.com>

Goodwill Industries of Southeastern Wisconsin is the largest of more than 168 Goodwill organizations in North America. More than 4,000 Goodwill employees work in over 49 locations throughout 23 counties in southeastern Wisconsin and metropolitan Chicago. Goodwill provides training, employment and supportive services for people with disabilities or disadvantages who seek greater independence. In 2008, we served over 22,888 individuals, all striving to overcome disabilities or disadvantages. Goodwill's objective is to assist program participants in developing or securing work opportunities that fulfill their personal and professional goals, while providing wages and benefits that maintain self-sufficiency.

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**HARLEY-DAVIDSON MOTOR COMPANY**

3700 W. Juneau Ave, Milwaukee, WI 53208

Representative: Barry Rich, [barry.rich@harley-davidson.com](mailto:barry.rich@harley-davidson.com)

Majors: BUAD-Information Technology, ENGR-Electrical Engineering, BUAD-Finance, ENGR-Mechanical Engineering, OTHER-Computing, ENGR-Manufacturing Engineering

**Positions Available: Engineering and I.S. Internships**

Website: <http://www.harleydavidson.com>

For over 105 years, Harley-Davidson has been producing the world's best motorcycles. Harley-Davidson's unique heritage and culture provide employees with an opportunity to fully immerse themselves in our business. Harley-Davidson ranks as one of the strongest brands in the world.

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**HERTZ CORPORATION**

10,000 Bessie Coleman Drive, Chicago, IL 60666

Representative: Jennifer Kowalski, [jkowalski@hertz.com](mailto:jkowalski@hertz.com)

Majors: All Majors

**Positions Available: Manager Trainee**

Website: <http://www.hertz.com>

Hertz Local Edition offers quick, hassle-free local rental services for drivers right in the neighborhood. In more than 1350 locations throughout the U.S, we offer special rates that make renting a leisure, business or replacement vehicle affordable and hassle free, right where you live or work. Getting customers on their way - faster - is what Hertz Local Edition is all about. We provide convenient customer pickup and return service at home or office, and clean, quality, low-mileage vehicles with lots of features, guaranteed availability and unlimited mileage. We make it all happen in an entrepreneurial environment. Unlimited career opportunity starts here.

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**HILL MECHANICAL GROUP**

11045 Gage Ave., Franklin Park, IL 60131

Representative: JAMES HILL, [james.hill@hillmech.com](mailto:james.hill@hillmech.com)

Majors: ENGR-Mechanical Engineering, ENGR-Environmental Engineering, ENGR-Engineering Management and Engineering Management, ENGR-Construction and Engineering Management

**Positions Available: INTERN, FULL TIME PROJECT ENGINEER**

Website: <http://www.hillmech.com>

Hill Mechanical Corp is an established contracting mechanical engineering firm dedicated to pre-construction planning and prefabrication.

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**INDIANA INSURANCE**

N19 W24130 RIVERWOOD DRIVE SUITE 100, WAUKESHA, WI 53188

Representative: ANN RAMOS, [jeanette.Peyton@indiana-ins.com](mailto:jeanette.Peyton@indiana-ins.com)

Majors: All Majors

**Positions Available: COMMERCIAL LINES CLAIMS AND UNDERWRITING POSITIONS**

Website: <http://http://www.indiana-ins.com/>

Underwriting, Claims, Analyst, Loss Prevention positions. Provider of various insurance products.

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## **JOHN BURNS CONSTRUCTION**

17601 Southwest Hwy, Orland Park, IL 60467

Representative: Stephanie Emich, [semich@jbconstructionco.com](mailto:semich@jbconstructionco.com)

Majors: ENGR-Electrical Engineering, ENGR-Civil Engineering, ENGR-Engineering Management and Engineering Management, ENGR-Construction and Engineering Management

**Positions Available: Internship, Project Engineer, Project Manager**

Website: <http://www.jbconstructionco.com>

Expansion is an almost constant process with John Burns Construction Company, enabling the company to keep pace with the changing demands that require new technology and more exacting quality standards in the field. As we near our first century in business, John Burns Construction Company, is an undisputed leader in underground construction and in the field of general contracting. The pioneers in the specialized field of underground construction used their expertise in assessing their clients' needs and providing them with competent, on time service to satisfy the general contracting market. A network of strategically located offices throughout the country gives John Burns Construction Company the ability to handle multiple concurrent jobs without slowdowns or interruptions. Anywhere in the country where construction is to be done, consider John Burns Construction Company.

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## **JOHNSON DIVERSEY, INC.**

8310 16th Street, Sturtevant, WI 53177

Representative: Marianne Johnson, [marianne.johnson@johnsondiverse.com](mailto:marianne.johnson@johnsondiverse.com)

Majors: All Majors

**Positions Available: All Positions**

Website: <http://www.johnsondiverse.com>

Commercial Hygiene products

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## **KOHLER CO.**

444 Highland Drive, MS013, Kohler, WI 53044

Representative: April Fleischmann, [ams@kohler.com](mailto:ams@kohler.com)

Majors: BUAD-Accounting, A&S-Chemistry, A&S-Computer Science, BUAD-Information Technology, BUAD-Marketing, ENGR-Electrical Engineering, BUAD-Finance, BUAD-Applied Economics, A&S-Economics, BUAD-International Business, BUAD-Business Economics, ENGR-Industrial Engineering, BUAD-Human Resources, COMM-Public Relations, BUAD-Operations & Supply Chain Mgmt., ENGR-Mechanical Engineering, ENGR-Environmental Engineering, ENGR-Engineering Management, ENGR-Materials Science Engineering, ENGR-Manufacturing Engineering, BUAD-Finance: Applied Investment Management, BUAD-Business Administration, ENGR-Construction and Engineering Management

**Positions Available: Finance & Engineering Co-Ops & Interns**

Website: <http://www.kohler.com>

Kohler Co.: A Concise Chronicle. The story of Kohler Co., from its very beginnings in 1873, is an account that centers on embracing opportunity. Through the years, the company - its leadership and the skilled associates who toil in its offices and factories - has pursued a mission devoted to extending ever higher levels of gracious living to the company's varied customers. This story makes clear that adherence to this mission is central to the company's evolution to a position of global leadership in products and services involving the Kitchen and Bath, Power Systems, Interiors, and Hospitality and Real Estate. You can learn much more about the Kohler Co. story by viewing the Kohler Facts Brochure (pdf file:1.03 MB). Or, if you would prefer a paper version of the brochure, simply request a copy from Kohler Communications.

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## **LIBERTY MUTUAL GROUP**

225 Borthwick Ave, Portsmouth, NH 3801

Representative: Jessica Fredette, [jessica.fredette@libertymutual.com](mailto:jessica.fredette@libertymutual.com)

Majors: A&S-Mathematics, A&S-Computer Science, BUAD-Information Technology, ENGR-Computer Engineering

**Positions Available: IT Analyst**

Website: <http://www.libertymutualgroup.com/lookinside>

Since 1912, we at Liberty Mutual have committed ourselves to providing broad, useful and competitively-priced insurance products and services to meet our customers ever-changing needs. Our delivery on this commitment is the reason we're now the 5th largest P&C insurance company in the United States, why we've earned an A.M. Best Co. 'A' (Excellent) rating, and why we have the breadth, depth and financial strength that you can always depend on - in the United States and around the world.

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## **M&I BANK**

770 N Water Street, Milwaukee, WI 53202

Representative: Amy Tews, [amy.tews@micorp.com](mailto:amy.tews@micorp.com)

Majors: BUAD-Accounting, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, BUAD-Applied Economics, BUAD-Business Economics, COMM-Communication, BUAD-Finance: Applied Investment Management, BUAD-Business Administration

**Positions Available: Audit Analyst Development Program, Community Banking Development Program, Corporate Treasury Intern**

Website: <http://www.mibankcareers.com>

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Marshall & Ilsley Corporation (NYSE: MI) is a diversified financial services corporation headquartered in Milwaukee, Wis., with \$59.8 billion in assets. Founded in 1847, M&I Marshall & Ilsley Bank is the largest Wisconsin-based bank. M&I Bank has 193 offices throughout the state. In addition, M&I has 49 locations throughout Arizona; 32 offices in central Indiana; 31 offices on Florida west coast and in central Florida; 14 offices in Kansas City and nearby communities; 22 offices in metropolitan Minneapolis/St. Paul, and one in Duluth, Minn.; and one office in Las Vegas, Nev. M&I's Southwest Bank subsidiary has 17 offices in the greater St. Louis area. M&I also provides trust and investment management, equipment leasing, mortgage banking, asset-based lending, financial planning, investments, and insurance services from offices throughout the country and on the Internet ([www.mibank.com](http://www.mibank.com) or [www.micorp.com](http://www.micorp.com)). M&I's customer-based approach, internal growth, and strategic acquisitions have made M&I a nationally recognized leader in the financial services industry.

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## **MAKE-A-WISH FOUNDATION OF WISCONSIN**

13195 W. Hampton Ave., Butler, WI 53007

Representative: Andrea Hug, [ahug@wishconsin.wish.org](mailto:ahug@wishconsin.wish.org)

Majors: COMM-Journalism, COMM-Communication Studies, COMM-Public Relations, COMM-Communication, NURSING, COMM-Corporate Communication

**Positions Available: Special Events Intern, Program Service Intern**

Website:

The Make-A-Wish Foundation grants the wishes of children with life-threatening medical conditions to enrich the human experience with hope, strength and joy. Founded in 1984, the Make-A-Wish Foundation of Wisconsin is part of the largest wish-granting charity in the world, with 69 chapters in the United States and its territories and 28 international affiliates spanning five continents. The chapter has granted more than 3,000 wishes since its inception. Since 1980, the Make-A-Wish Foundation has enriched the lives of children with life-threatening medical conditions through its wish-granting work. The Foundation's mission reflects the life-changing impact that a Make-A-Wish experience has on children, families, referral sources, donors, sponsors and entire communities. The Foundation is a non-profit 501(c)(3) organization funded by donations.

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## **MARQUETTE UNIVERSITY GRADUATE SCHOOL**

Holthusen Hall #305 P.O. Box 1881, Milwaukee, WI 53201

Representative: Carl Waincott, [carl.waincott@marquette.edu](mailto:carl.waincott@marquette.edu)

Majors: All Majors

**Positions Available: Graduate Student**

Website: <http://www.marquette.edu/grad>

Marquette University has been educating people to be leaders in their professional lives, their communities and in society for more than 125 years. Marquette University's Graduate School offers more than 50 different master's and doctoral degrees and several certificate and post master's programs. For a complete listing of program offerings or for additional information, including admission criteria, check us out online at [www.marquette.edu/grad](http://www.marquette.edu/grad). Marquette's graduate faculty scholars are at the tops of their fields and respected for funded research in areas ranging from the humanities to the sciences. For more information about our national rankings, check out: <http://www.marquette.edu/about/facts/qfrank>.

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## **MEDICAL COLLEGE OF WISCONSIN**

8701 Watertown Plank Road, Milwaukee, WI 53226

Representative: Katie De Leon, [kdeleon@mcw.edu](mailto:kdeleon@mcw.edu)

Majors: All Majors

**Positions Available: Administrative, Patient Care, Research, Clinical Research, Program Coordination**

Website: <http://www.mcw.edu/hr>

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The Medical College of Wisconsin is the academic heart of the Milwaukee Regional Medical Center campus. The College and its affiliates form the only academic medical center in eastern Wisconsin. The Medical College of Wisconsin is a private, academic institution dedicated to leadership and excellence in: Education: Teaching physicians and scientists of tomorrow while enhancing the skills of today's health professionals. Research: Creating new knowledge in basic and clinical science through biomedical, behavioral and health services research. Patient Care: Caring humanely and expertly for patients and providing leadership in health services. Community Services: Forging local, regional, national and global partnerships in education, health care, and research for the betterment of human health.

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## **MERCY HOME FOR BOYS AND GIRLS**

1140 W Jackson, Chicago, IL 60607

Representative: Ian McBride, [ianmcb@mercyhome.org](mailto:ianmcb@mercyhome.org)

Majors: All Majors

**Positions Available: Residential Youth Care Worker, Admissions Case Manager, After School Program Coordinator, AfterCare Care Manager, School Resources and Tutoring Coordinator.**

Website: <http://www.mercyhome.org>

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Mercy Home for Boys and Girls, an adolescent residential facility, has been serving children in need for over 120 years. Eight years ago, Mercy Home developed an exciting post-graduate full-time volunteer program called MercyWorks. The MercyWorks volunteer program is seeking a select and diverse group of highly motivated mature men and women interested in joining our mission to work with the hurting youth who live at Mercy Home

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## **MILWAUKEE COUNTY DEPARTMENT OF HUMAN RESOURCES**

901 North 9th Street Room #210, Milwaukee, WI 53233

Representative: Dasha Young, [dyoung@milwcnty.com](mailto:dyoung@milwcnty.com)

Majors: All Majors

**Positions Available: Director of Transportation and Public Works, Registered Nurse I (BHD), Registered Nurse I (BHD) Part-Time, Registered Nurse II Sheriff, Occupational Therapist (Pool)**

Website: <http://www.mcdhr.org>

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Milwaukee County is an equal opportunity employer and encourages qualified minorities, women, persons with disabilities, and veterans to apply.

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## **MILWAUKEE SCHOOL OF ENGINEERING**

1025 N Broadway, Milwaukee, WI 53202

Representative: David Tietzen, [tietzen@msoe.edu](mailto:tietzen@msoe.edu)

Majors: ENGR-Electrical Engineering, ENGR-Mechanical Engineering, ENGR-Environmental Engineering, ENGR-Engineering Management and Engineering Management, BUAD-Business Administration, ENGR-Construction and Engineering Management

**Positions Available: Graduate Students**

Website: <http://www.msoe.edu>

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Graduate and undergraduate degrees for working professionals

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## **MOUNT TABOR CENTER**

522 Second St., Menasha, WI 54952

Representative: Eden Foord, [edenfoord@sbcglobal.net](mailto:edenfoord@sbcglobal.net)

Majors: All Majors

**Positions Available: Catholic Youth Evangelizer**

Website: <http://www.mttabor.net>

Mount Tabor Center is a professionally staffed youth retreat center. We presently give over 140 retreats to more than 5,000 young Catholics in 25 counties in Wisconsin. The SPIRITUS team evangelizes young Catholics throughout the state of Wisconsin. We seek passionate young adult Catholics between the ages of 21-29 who want to ignite the faith of thousands of young Catholics! Mount Tabor Center is accepting applications for SPIRITUS, an 8-person evangelization team.

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## **MUTUAL OF OMAHA**

11270 West Park Place Suite 980, Milwaukee, WI 53224

Representative: Margo Colvin, [margo.colvin@mutualofomaha.com](mailto:margo.colvin@mutualofomaha.com)

Majors: BUAD-Accounting, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, BUAD-Applied Economics, BUAD-MBA, BUAD-Business Economics, COMM-Public Relations, BUAD-Entrepreneurship, BUAD-Real Estate, COMM-Communication, BUAD-Finance: Applied Investment Management, BUAD-Business Administration

**Positions Available: Financial Advisor**

Website: <http://www.agentliving.com>

Sales Careers at Mutual of Omaha: More Than a Job. When you're a Mutual of Omaha representative, you have more than a job. You have a rewarding career that offers unlimited income potential, the freedom to build your own business with the support you need to make it successful, the flexibility to set your own schedule and the fulfillment that comes with making a difference in people's lives every day. If you're looking for more than just another job, take a look at Mutual of Omaha.

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## **NAT'L GROUND INTEL CENTER**

2055 Boulders Road ATTN: IANG-OCE/MS102, Charlottesville, VA

Representative: Charlotte Blair, [charlotte.blair@us.army.mil](mailto:charlotte.blair@us.army.mil)

Majors: A&S-Criminology/Law Studies, ENGR-Biomechanics Engineering, A&S-Mathematics, A&S-Biology, A&S-Chemistry, A&S-Computer Science, BUAD-Information Technology, ENGR-Computer Engineering, ENGR-Electrical Engineering, BUAD-Applied Economics, A&S-Economics, A&S-Political Science, A&S-History, A&S-Biochem/Molecular Biology, ENGR-Biomedical Engineering, ENGR-Mechanical Engineering, ENGR-Bioelectronics Engineering, A&S-Physics, OTHER-Military Science, A&S-Computational Math, BUAD-Business Administration, PRST-Criminology and Law Studies

**Positions Available: Intelligence Specialist, Electronics Engineer, Mechanical Engineer, Foreign Language Translator, Physical Scientist, Biologist, IT Specialist**

Website:

The National Ground Intelligence Center (NGIC) is the nation's leading producer of ground forces intelligence, providing scientific and technical intelligence (S&TI) and general military intelligence (GMI) on foreign ground forces in support of the warfighting commanders, forces and material developers, DoD, and national-level decisionmakers. The NGIC prides itself on understanding foreign ground force doctrine and composition, how these systems are turned into a viable force, and how that force could be used to prosecute political objectives. The analysts also produce assessments on how foreign ground troops organize, equip, train, and operate in current and future conventional and irregular battle environments.

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## **NORTHWESTERN MUTUAL FINANCIAL NETWORK - CORNERSTONE FINANCIAL GROUP**

731 N. Jackson St., Ste. 100, Milwaukee, WI 53202

Representative: Kate Napientek, [kate.napientek@nmfn.com](mailto:kate.napientek@nmfn.com)

Majors: All Majors

**Positions Available: Financial Representative Intern**

Website: <http://www.nmfn.com/cornerstone>

Interns with the Northwestern Mutual Financial Network have the same opportunities to build their careers as full-time representatives. Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices. Like network representatives, interns strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. Network Representative Interns are in business for themselves -- but they're not alone.

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## **PARK BANK**

7540 W. Capitol Drive, Milwaukee, WI 53216

Representative: *CJ Dykstra*, [cjd@parkbankonline.com](mailto:cjd@parkbankonline.com)

Majors: All Majors

**Positions Available: Accounting; Customer Service Tellers; Personal Banking; Credit Analyst; Treasury Management**

Website: <http://www.parkbankonline.com>

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Park Bank is a totally different kind of bank - one that's more decisive, reliable, inventive, responsive and personally committed to the success of our customers and employees. Since 1915, Park Bank has been independently owned, operated and in touch with the community. We are an \$800 million community bank with 3 full-service locations in Milwaukee and Waukesha counties. We target privately-held businesses and individuals who value a relationship-style of banking, with a full array of commercial, private and personal banking services, investments and planning services, home mortgages and leasing programs.

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## **PEACE CORPS**

55 W. Monroe #450, Chicago, IL 60603

Representative: *Daniel O'Rourke*, [dorourke@peacecorps.gov](mailto:dorourke@peacecorps.gov)

Majors: All Majors

**Positions Available: Peace Corps Volunteer: education, youth outreach, community development, business development, agriculture, environment, health and HIV/AIDS, information technology**

Website: <http://www.peacecorps.gov>

Counseling teenagers in Belize. Launching an Armenian computer center. Promoting HIV/AIDS awareness in Malawi. Teaching chemistry in a Ghanaian high school. Peace Corps Volunteers work in a wide variety of areas--and no two days are ever the same. Think of the Peace Corps and you might imagine teaching in a one-room schoolhouse or farming in a remote area of the world. But while education and agriculture are still an important part of what the Peace Corps does, today's Volunteers are just as likely to be working on HIV/AIDS awareness, helping to establish computer learning centers, or working on small-business development. Peace Corps Volunteers work in the following areas: education, youth outreach, and community development; business development; agriculture and environment; health and HIV/AIDS; and information technology. Within these areas, the specific duties and responsibilities of each Volunteer can vary widely. Ask any Peace Corps Volunteer and he or she will tell you that everybody has a unique experience.

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## **PUBLIC ALLIES MILWAUKEE**

161 W. Wisconsin Ave Suite 6000, Milwaukee, WI 53203

Representative: *Nicole Thomas*, [thomasn@uwm.edu](mailto:thomasn@uwm.edu)

Majors: All Majors

**Positions Available: Ally Apprenticeships - AmeriCorps members (10 months)**

Website: <http://www.publicallies.org>

Public Allies is changing the face and practice of leadership in communities across the country. Our mission is to advance new leadership to strengthen communities, nonprofits and civic participation. Through our signature AmeriCorps program, Public Allies identifies talented young adults from diverse backgrounds and prepares them for careers working for community and social change. Allies serve 10-month, paid apprenticeships at local nonprofits and participate in a rigorous and rewarding leadership development program with a diverse group of peers who are also of and working within their home community.

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## **PNC BANK**

1900 E. 9th Street Locator 01-2024, Cleveland, OH 44114

Representative: *Justin Scales*, [justin.scales@pnc.com](mailto:justin.scales@pnc.com)

Majors: BUAD-Accounting, BUAD-Finance

**Positions Available: Corporate and Institutional Banking Internship and Retail Accel Program.**

Website: <http://www.pnc.com>

The PNC Financial Services Group, Inc. ([www.pnc.com](http://www.pnc.com)) is one of the nation's largest diversified financial services organizations providing retail and business banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management; asset management and global fund services. For public information about the integration, please visit [www.welcometopnc.com](http://www.welcometopnc.com), [www.pnc.com](http://www.pnc.com).

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## **QBE**

One General Drive, Sun Prairie, WI 53596

Representative: Marlene Wells, [marlene.wells@us.qbe.com](mailto:marlene.wells@us.qbe.com)

Majors: BUAD-Information Technology, ENGR-Computer Engineering, OTHER-Computing

**Positions Available: ISD Associate, Programmer Analyst, Project Management**

Website: <http://www.qberegional.com>

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Local offices, community agents and a strong parent company to back it up. That's what QBE is all about. QBE believes that business is done best at a local level, by people who understand their local markets. Through our main US insurance subsidiaries located in Bellevue, WA; Denver, CO; Sun Prairie, WI; Southfield MI, we keep our underwriters and claims adjusters close to agents and policyholders. We also empower our in-the-field leaders to make the best decisions for their territories. While our focus is local, our agents know they have the financial backing of a multi-billion-dollar organization through our affiliation with the worldwide Australia-based QBE Insurance Group. Unlike a typical regional carrier, our agents count on us to write their agency's largest commercial accounts because of the services and stability we're able to offer them. This approach sets us apart, and it's been the key to our success. That's the super-regional difference.

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## **RED PRAIRIE**

20700 W Swenson Dr, Waukesha, WI 53186

Representative: Nancy Vang, [nancy.vang@redprairie.com](mailto:nancy.vang@redprairie.com)

Majors: A&S-Computer Science

**Positions Available: Software Developer, Software Engineers**

Website: <http://www.redprairie.com>

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RedPrairie delivers productivity solutions to help companies around the world in three categories: inventory, transportation and workforce. RedPrairie provides these solutions to manufacturers, distributors and retailers looking to reduce cost, increase sales and create competitive advantage. With over 20 global offices providing services to over 40,000 sites in 50 countries, companies trust RedPrairie inventory, workforce and transportation solutions to deliver an immediate increase in productivity -- with the flexibility to adapt as business needs change. At RedPrairie, we understand today's operational demands and we're committed to delivering solutions that work. We're committed to delivering solutions for the real world. For additional information, call 1.877.733.7724, or visit RedPrairie.com.

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## **REGENCO LLC**

6609R W. Washington St., West Allis, WI 53214

Representative: Janet Otte, [jotte@regencoservices.com](mailto:jotte@regencoservices.com)

Majors: ENGR-Electrical Engineering, ENGR-Mechanical Engineering

**Positions Available: Entry Level Engineer - Rotation Training Program**

Website: <http://www.regencoservices.com>

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ReGENco LLC is a dynamic start-up company serving the repair needs of the power generation industry. We repair and rewind the large steam and gas turbine and generators that keep the lights on. We launched our business in November of 1999 with management and shop personnel who continue the 100 year legacy of serving the power generation industry from our West Allis facility. We're looking for skilled people who want a career that offers dynamic opportunities for growth and challenge through a diversity of tasks. Whether as a craftsperson, engineer or project manager, we offer all our employees the chance to have their ideas heard in a creative problem-solving environment. We encourage excellence and continuous learning as we strive to provide our customers with a positive experience every time. Join our fun team and help us make a difference!

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## **RF TECHNOLOGIES, INC.**

3125 North 126th Street, Brookfield, WI 53005

Representative: Mel Adkinson, [madkinson@rft.com](mailto:madkinson@rft.com)

Majors: All Majors

**Positions Available: Business Development Representative, Sales, Customer Relations**

Website: <http://www.rftechnologies.com>

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RF Technologies is a leading provider of comprehensive, integrated radio frequency identification (RFID) safety and security solutions, with an installed base of more than 10,000 systems worldwide. RF Technologies has been a leader in the RFID market since 1987, offering healthcare state-of-the-art systems like Code Alert Wandering Management, Safe Place Infant/Child Security, SafePlace ED Elopement Management, Sensatec Fall Management, and PinPoint RTLS Location-Aware Solutions.

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## **ROCKWELL AUTOMATION**

1201 S. 2nd Street, Milwaukee, WI 53204

Representative: Katie Hale, [kkhale@ra.rockwell.com](mailto:kkhale@ra.rockwell.com)

Majors: BUAD-Information Technology, ENGR-Computer Engineering, ENGR-Electrical Engineering, BUAD-Finance, BUAD-Operations & Supply Chain Mgmt., ENGR-Mechanical Engineering, ENGR-Manufacturing Engineering

**Positions Available: Full Time and Internship Opportunities Available**

Website: <http://www.rockwellautomation.com>

Who is Rockwell Automation? Rockwell Automation is the collective energy of 20,000 engineering & business professionals focused on achieving a single vision: to be the most valued global provider in our industry. With over 100 years of exemplary performance, we are a global market leader in automation, power, control, & information solutions, selling products & services under our flagship brands: Allen Bradley & Rockwell Software. Whether you are seeking to join us as a co-op, intern, or full-time employee, Rockwell Automation is about our unstoppable people, who make the impossible, possible.

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## **SCHOOL SISTERS OF ST. FRANCIS, US PROVINCE**

1515 S Layton Blvd, Milwaukee, WI 53215

Representative: Sister Nan Pfeifferle, [npfefferle@sssf.org](mailto:npfefferle@sssf.org)

Majors: All Majors

**Positions Available: Volunteers**

Website: <http://www.lbwn.org>

School Sisters of St. Francis offer full-time, short-term volunteer opportunities in communities in which they serve in the US--Tau Volunteers. There are also opportunities for volunteer internships for Milwaukee college students in local non-profits--literacy, administration, community organizing, the fine arts are current possibilities--Tau Volunteer Interns.

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## **SIEMENS HEALTHCARE**

2501 N. Barrington Road, Hoffman Estates, IL 60195

Representative: Katelyn Sampson, [katelyn.sampson@siemens.com](mailto:katelyn.sampson@siemens.com)

Majors: A&S-Computer Science, ENGR-Computer Engineering, ENGR-Electrical Engineering, ENGR-Mechanical Engineering

**Positions Available: Co-Ops in Mechanical/Computer/Electrical Engineering**

Website: <http://www.siemens.com>

Siemens Healthcare is one of the largest global suppliers of healthcare equipment, renowned for innovative products, services and solutions including diagnostic imaging systems, therapy equipment for treatment and electromedicine and IT solutions to optimize workflow and increase efficiency in the healthcare industry.

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## **SOCIAL SECURITY ADMINISTRATION**

8455 W Layton Ave, Greenfield, WI 53228

Representative: Chris Churchill, [wi.fo.greenfield@ssa.gov](mailto:wi.fo.greenfield@ssa.gov)

Majors: All Majors

**Positions Available: Claims Representative, Service Representative**

Website: <http://www.socialsecurity.gov/careers>

For over 65 years, the Social Security Administration has played a part in the lives of nearly everyone you know. Social Security has kept millions of elderly and disabled individuals safe from poverty. With over 90% of the U.S. population covered by Social Security, new challenges require that we question the limits of the status quo, reaching outside of the realm of the usual and standard. We're looking for explorers to shape the future with us!

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## **SPECTRUM BRANDS**

601 Rayovac Drive, Madison, WI 53711

Representative: Courtney Davidson, [courtney.davidson@spectrumbrands.com](mailto:courtney.davidson@spectrumbrands.com)

Majors: BUAD-Accounting, BUAD-Marketing, BUAD-General Business Administration, BUAD-Finance, ENGR-Mechanical Engineering, BUAD-Business Administration

**Positions Available: Potential opportunities in the following departments: engineering, finance/accounting, manufacturing, marketing & creative design, new product development, packaging & distribution, and sales.**

Website: <http://www.spectrumbrands.com>

Spectrum Brands (formerly Rayovac Corporation) is a global consumer products company providing a broad range of goods that enhance the lives of our customers every day. From batteries to lawn and garden care products, pet supplies to grooming products, as well as household insecticides, personal care products and portable lighting, our ingenuity is sparking a whole new generation of powerful brands and products that offer excellence and innovation. Our people drive our success. And we provide our employees the tools to thrive both personally and professionally, from ongoing training to unparalleled growth opportunities. Become a part of our vibrant culture and develop an incomparable breadth of experience as well as a dynamic and vital career.

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## **SPEEDWAY SUPERAMERICA LLC**

8585 Broadway, Suite 600, Merrillville, IN 46410

Representative: Chris Kardys, [ckardys@ssallc.com](mailto:ckardys@ssallc.com)

Majors: All Majors

**Positions Available: District Manager Trainee Internship**

Website: <http://www.speedway.com>

Speedway SuperAmerica LLC (SSA) is a wholly owned subsidiary of Marathon Oil Company. SSA operates 1,600 company owned and operated convenient store gas stations branded Speedway or Super America. Speedway is headquartered in Enon, Ohio. Divisional offices exist between the 9 midwestern states that store operate in (Wisconsin, Illinois, Indiana, Minnesota, Michigan, Ohio, W. Virginia, Kentucky, N. Dakota).

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## **STATE FARM INSURANCE**

State Farm Insurance 1285 Northland Drive, Mendota Heights, MN 55120

Representative: Natalee Oknich, [natalee.oknich.aqps@statefarm.com](mailto:natalee.oknich.aqps@statefarm.com)

Majors: All Majors

**Positions Available: Underwriter, Claim Representative, Agency**

Website: <http://www.statefarm.com/careers>

State Farm by Numbers: \*Leading insurer of cars since 1942 \* Leading insurer of homes since 1964 \* Massive claims network capable of handling 30,000 claims per day \* Ranking in the top 50 of Fortune 500 since 1994 \* Consistently high ratings from AM Best, Moody's, Standard & Poor's and Weiss \* Over 80 years of history make State Farm the clear industry leader, and one of the most recognizable brands in the insurance and financial services industry.

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## **STATE OF WISCONSIN - LEGISLATIVE AUDIT BUREAU**

22 East Mifflin Street Suite 500, Madison, WI

Representative: Debra Barkelar, [deb.barkelar@legis.wisconsin.gov](mailto:deb.barkelar@legis.wisconsin.gov)

Majors: BUAD-Accounting, BUAD-General Business Administration, A&S-Political Science, BUAD-Business Administration, PRST-Master of Arts in Public Service

**Positions Available: Legislative Auditor, Legislative Analyst**

Website: <http://www.legis.wisconsin.gov/lab>

The Legislative Audit Bureau, which is located in Madison, Wisconsin, is a nonpartisan government agency that performs financial, compliance, and management audits of Wisconsin state agencies. We have audit responsibility over all state government activities, which provides you with many diverse audit opportunities. A large part of staff audit time is devoted to producing the State of Wisconsin's single audit report, which includes our opinion on the State's financial statements and its compliance with regulations related to federal grants. We also provide an opinion on the financial statements of the State Lottery, the University of Wisconsin System, the State Fair Park, and other state agencies and programs.

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## **STRATTEC SECURITY**

3333 W. Good Hope Road, Milwaukee, WI 53209

Representative: Dian Fellows, [dfellows@strattec.com](mailto:dfellows@strattec.com)

Majors: ENGR-Electrical Engineering, ENGR-Mechanical Engineering

**Positions Available: Engineering Co-op (summer and fall 2010), Electronic Engineer**

Website: <http://www.strattec.com>

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STRATTEC SECURITY CORPORATION, headquartered in Milwaukee, Wisconsin, is the world's largest producer of automotive locks and keys. STRATTEC designs, develops, manufactures and markets mechanical locks, electro-mechanical locks, latches and related security/access control products for global automotive manufacturers. STRATTEC ships products to customer locations in the United States, Canada, Mexico, Europe and South America, and provides full service aftermarket support. STRATTEC also supplies products for the heavy truck and recreational vehicle markets, as well as precision die castings.

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## **TARGET**

750 S. Randall Road, Algonquin, IL 60102

Representative: Kelly Gjurkovic, [kelly.gjurkovic@target.com](mailto:kelly.gjurkovic@target.com)

Majors: All Majors

**Positions Available: Executive Team Leader, Executive Internship**

Website: <http://www.target.com/careers>

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Minneapolis-based Target serves guests at more than 1,600 stores in 49 states nationwide by delivering today's best retail trends at affordable prices. Target is committed to providing guests with great design through innovative products, in-store experiences and community partnerships. Whether visiting a Target store or shopping online at Target.com, guests enjoy a fun and convenient shopping experience with access to thousands of unique and highly differentiated items. Target is also committed to consistently providing an inclusive workplace that is preferred by more than 350,000 team members. With its strong values, dynamic culture and commitment to team member development, they continue to attract the best talent. Taking responsibility for social, environmental and economic impact is an ongoing business strategy embraced by Target. It creates value for their guests, team members, shareholders and communities.

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## **THE APARTMENT PEOPLE**

3121 N Broadway, Chicago, IL 60657

Representative: Lynn Kummerer, [lynnk@apartmentpeople.com](mailto:lynnk@apartmentpeople.com)

Majors: All Majors

**Positions Available: Leasing Agents**

Website: <http://www.apartmentpeople.com>

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Chicago's oldest and largest apartment finding and relocation service. For over 25 years, Apartment People's free service assists those looking for rental properties in Chicago and Evanston.

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## **THE SHERWIN-WILLIAMS COMPANY**

1051 Perimeter Drive Ste. 710, Schaumburg, IL 60173

Representative: Catherine Catino, [cathy.catino@sherwin.com](mailto:cathy.catino@sherwin.com)

Majors: All Majors

**Positions Available: Management/Sales Training Program, Management/Sales Internship**

Website: <http://www.sherwin.com/mtp>

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Founded in 1866, The Sherwin-Williams Company is the industry leader in providing top quality coatings and related products to paint contractors, manufacturers, industrial users, and the retail trade. Recognized among Fortune Magazine's "100 Best Companies to Work For" and rated by Forbes.com as one of "America's Top 100 Trustworthy Companies", Sherwin-Williams reports that over 90% of placement into managerial and professional positions comes from within the Company. We provide the necessary training and tools to assist employees with taking an active role in defining their career path. This Fortune 400 Company operates over 3,300 company-owned stores and wrapped up 2008 with sales of \$8 billion.

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## **THERMO FISHER SCIENTIFIC**

2202 North Bartlett Ave, Milwaukee, WI 53202

Representative: Sandra Bartz, [sandra.bartz@thermofisher.com](mailto:sandra.bartz@thermofisher.com)

Majors: A&S-Biology, A&S-Chemistry, A&S-Biochem/Molecular Biology

**Positions Available: Various**

Website: <http://www.thermofisher.com>

Thermo Fisher Scientific (NYSE: TMO) is the world leader in serving science, enabling our customers to make the world healthier, cleaner and safer. With annual sales of more than \$9 billion, we employ 30,000 people and serve over 350,000 customers within pharmaceutical and biotech companies, hospitals and clinical diagnostic labs, universities, research institutions and government agencies, as well as environmental and industrial process control settings. Serving customers through two premier brands, Thermo Scientific and Fisher Scientific, we help solve analytical challenges from routine testing to complex research and discovery. Thermo Scientific offers customers a complete range of high-end analytical instruments as well as laboratory equipment, software, services, consumables and reagents to enable integrated laboratory workflow solutions. Fisher Scientific provides a complete portfolio of laboratory equipment, chemicals, supplies and services used in scientific research, safety, healthcare and science education.

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## **THOMSON REUTERS BETA SYSTEMS**

350 N. Sunny Slope Road, Brookfield, WI 53005

Representative: Sherry Gierach, [sherry.gierach@thomsonreuters.com](mailto:sherry.gierach@thomsonreuters.com)

Majors: A&S-Computer Science, BUAD-General Business Administration, OTHER-Computing, BUAD-Business Administration

**Positions Available: Software Development – Programmer, Quality Assurance – Analyst, Quality Assurance – Automation, Client Services, Project Management – Project Analyst**

Website: <http://http://www.thomson.com>

Thomson Reuters is a leading provider of information and technology solutions to the global financial community. Thomson Reuters BETA Systems, a division of Thomson Reuters and a premier employer in the greater Milwaukee area, is one of the largest securities data processing firms in the country. With more than two decades of experience in the brokerage industry, Thomson Reuters BETA Systems has developed the most comprehensive system for self-clearing brokerage firms.

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## **U.S. BANK CORPORATION**

800 Nicollet Mall BC-MN-H17E, Minneapolis, MN 55402

Representative: Shawn Pulera, [dini.koimatturamin@usbank.com](mailto:dini.koimatturamin@usbank.com)

Majors: All Majors

**Positions Available: Management Development Program**

Website: <http://www.usbank.com>

U.S. Bancorp (NYSE: USB), with \$221 billion in assets, is the parent company of U.S. Bank, the 6th largest commercial bank in the United States. The company operates 2,498 banking offices and 4,837 ATMs, and provides a comprehensive line of banking, brokerage, insurance, investment, mortgage, trust and payment services products to consumers, businesses and institutions. U.S. Bancorp is home of the Five Star Service Guarantee, which assures customers of certain key banking benefits and services or customers will be paid for their inconvenience. Visit U.S. Bancorp on the web at [usbank.com](http://usbank.com).

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## **U.S. NAVY**

2834 B Green Bay Rd., Great Lakes, IL 60088

Representative: John Gagnon, [john.gagnon3@navy.mil](mailto:john.gagnon3@navy.mil)

Majors: All Majors

**Positions Available: Military - US Navy Officer Programs**

Website: <http://www.navy.com>

Military - US Navy Officer Programs

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## **UNITED STATES MARINE CORPS OFFICER PROGRAMS**

700 W. Michigan St, Suite 422, Milwaukee, WI 53233

Representative: Captain Matthew Grabowski, [osomil@marines.usmc.mil](mailto:osomil@marines.usmc.mil)

Majors: All Majors

**Positions Available: Officer Candidate, Aviation Officer Candidate, Law Officer Candidate**

Website: <http://www.marineofficer.com>

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The United States Marine Corps is looking for college students and graduates who desire to serve their country as an Officer of Marines. To become a Marine Officer, you will attend Officer Candidates School (OCS), and upon completion of your degree, you will be eligible to receive a commission as a Second Lieutenant. In our commissioning programs you will learn to think tactically, to act decisively, and to lead with confidence. The Marine Corps offers up to 25 occupational specialties to a new officer - including guaranteed aviation and law positions, a competitive salary, and most importantly, the pride of earning the title Marine.

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## **UNIVERSITY DIRECTORIES**

88 Vilcom Circl , Chapel Hill, NC, NC 27514

Representative: Brandon Lane, [blane@vilcom.com](mailto:blane@vilcom.com)

Majors: All Majors

**Positions Available: Sales and Marketing Internships**

Website: <http://www.universitydirectories.com>

University Directories is the nation's premier publisher of Official Campus Telephone Directories. Since 1974 we have provided thousands of students with an excellent way to jumpstart their careers in sales, marketing, advertising and public relations. Our 14-week summer program kicks off with a weeklong training program held in Chapel Hill, NC. Our nationally recognized sales training program includes sessions on general advertising theory, sales presentations, closing, handling objections, time management, ethics, and much more. University Directories provides transportation to and from training, along with all accommodations. We offer paid internships to students with diverse majors. The ideal candidates are self-motivated, energetic, organized, and are team players with a desire to succeed. No experience is necessary. For more information visit our website at [www.universitydirectories.com](http://www.universitydirectories.com)

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## **UNIVERSITY OF ILLINOIS AT SPRINGFIELD**

One University Plaza, MS BRK 475, Springfield, IL 62703

Representative: Sharon Heflin, [heflin.sharon@uis.edu](mailto:heflin.sharon@uis.edu)

Majors: All Majors

**Positions Available: Graduate Internships**

Website: <http://http://gpsj.uis.edu>

The University of Illinois Springfield (UIS) offers 2 internship programs for grad students. The Graduate Public Service Internship (GPSI) and Illinois Legislative Staff Intern Program (ILSIP) are ranked as 2 of Illinois' premier governmental internship programs. Interns are provided the opportunity to simultaneously begin professional careers in Illinois government while earning master's degree credit from UIS. Visit our website at <http://cspl.uis.edu/GraduateInternPrograms/>.

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## **UNIVERSITY OF WISCONSIN PLATTEVILLE**

1 University Plaza, Platteville, WI 53818

Representative: Troy Cobb, [cobbtr@uwplatt.edu](mailto:cobbtr@uwplatt.edu)

Majors: EDUC-Counseling

**Positions Available: Graduate Students**

Website: <http://www.uwplatt.com>

Seek to serve the needs of all students and in particular the needs of women, minority, disadvantaged and nontraditional students. Furthermore, the University seeks diversification of the student body, faculty and staff.

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## **VALPARAISO UNIVERSITY GRADUATE SCHOOL**

1700 Chapel Drive Kretzmann 116, Valparaiso, IN 46383

Representative: Jamie Haney, [Jamie.Haney@valpo.edu](mailto:Jamie.Haney@valpo.edu)

Majors: All Majors

**Positions Available: Graduate Students**

Website: <http://www.valpo.edu/grad>

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Valparaiso University's comprehensive graduate school offers more than 28 Master's programs in areas such as Chinese Studies, Digital or Sports Media, English, International Commerce & Policy, International Economics & Finance, Sports Administration and more, as well as a Doctorate of Nursing Practice program. Visit [www.valpo.edu/grad](http://www.valpo.edu/grad) for more information about all available graduate programs, student activities, financial opportunities and more.

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## **VOGEL CONSULTING**

3415 Gateway Road, Brookfield, WI 53045

Representative: Linda York, [LindaY@vogelcg.com](mailto:LindaY@vogelcg.com)

Majors: BUAD-Accounting

**Positions Available: Financial & Tax Analyst**

Website: <http://www.vogelcg.com>

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Vogel Consulting is a leader in the Multi-Family Office (MFO) industry and a licensed investment advisory corporation with over \$3.5 Billion of assets under advisement. We consider ourselves to be a non-traditional CPA and investment advisory firm which provides our High Net Worth clients with "one-stop shop" convenience for all of their financial needs.

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## **WALGREENS**

102 Wilmot Road, MS #1220, Deerfield, IL 60015

Representative: Yolanda Drake, [yolanda.drake@walgreens.com](mailto:yolanda.drake@walgreens.com)

Majors: All Majors

**Positions Available: Corporate Opportunities, Retail Management Trainee, Business Management Intern**

Website: <http://www.walgreens.jobs>

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Walgreens is America's best-known, largest-volume, most-trusted pharmacy retailer. We lead the U.S. chain drugstore industry in sales, store growth, and profits. We're also one of the nation's largest retailers overall -- fourteenth largest to be exact -- and one of its most progressive and successful companies. Founded in 1901, Walgreens serves more than 4 million customers daily and each store averages approximately \$7.9 million in annual sales. In 2006, sales reached \$47.4 billion marking our 32nd consecutive year of record sales and earnings. We're listed among Fortune's "Most Admired Companies in America" for the 13th straight year and are ranked No. 1 among food and drugstore retailers. Walgreens has employment opportunities available in our Retail Stores, Corporate Office, Distribution Centers & Walgreens Health Services division.

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## **WALSH GROUP**

929 W. Adams, Chicago, IL 60607

Representative: Emily DiTraglia, [editraglia@walshgroup.com](mailto:editraglia@walshgroup.com)

Majors: ENGR-Civil Engineering, ENGR-Construction and Engineering Management

**Positions Available: Co-op, Intern, Project Engineer**

Website: <http://www.walshgroup.com>

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The Walsh Group, founded in 1898, is a family owned and operated company. As one of the largest National Contractors, Walsh provides construction management, design-build and self-performed services through the operations of two subsidiaries: Walsh Construction and Archer Western Contractors. Major attributes to The Walsh Group's success is our commitment to the highest standards for quality and safety. The Walsh Group regularly employs over 5,000 engineers, managers, and skilled trades' workers and boasts one of the nations largest equipment fleets. Walsh strives to be the employer of choice for employees and the builder of choice for customers.

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## **WE ENERGIES**

333 West Everett Avenue Room A125, Milwaukee, WI 53203

Representative: Marina Sanchez, [marina.sanchez@we-energies.com](mailto:marina.sanchez@we-energies.com)

Majors: ENGR-Electrical Engineering, ENGR-Mechanical Engineering, ENGR-Civil Engineering

**Positions Available: Co-op Engineer, Engineering Opportunities**

Website: <http://www.we-energies.com>

We Energies serves more than 1.1 million electric customers in Wisconsin and Michigan's Upper Peninsula and more than 1 million natural gas customers in Wisconsin. Its electricity prices are approximately seven percent below the national average.

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## **WEIR MINERALS NORTH AMERICA**

2701 S Stoughton Rd, Madison, WI 53716

Representative: Rachel Federspiel, [rachel.federspiel@weirminerals.com](mailto:rachel.federspiel@weirminerals.com)

Majors: BUAD-Accounting, BUAD-General Business Administration, BUAD-Finance, BUAD-Business Administration

**Positions Available: Finance Leadership Development**

Website: <http://www.weirminerals.com>

Weir Minerals, a division of Weir Slurry Group, is a well-established Madison, WI pump manufacturer specializing in the design, manufacture, and support of a wide range of slurry equipment solutions, including pumps, valves, hydrocyclones, wear-resistant linings and de-watering products. Our comprehensive portfolio of high performance pumps and superior minerals processing equipment is designed and manufactured to meet the highest specifications for robust and reliable use in the world's most demanding environments.

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## **WILDLIFE IN NEED CENTER**

W340 S2383 County Road C, Oconomowoc, WI 53066

Representative: Sheryl Cummings, [sacummings@helpingwildlife.org](mailto:sacummings@helpingwildlife.org)

Majors: Other, A&S-Biology, BUAD-Marketing, COMM-Public Relations, A&S-Physiological Sciences, COMM-Advertising, COMM-Communication, A&S-Broad Field Science, A&S-Urban & Environmental Affairs, PRST-Professional Communication

**Positions Available: Animal Care Internships, Marketing and Events Intern, Volunteer Positions**

Website: <http://www.helpingwildlife.org>

The Wildlife In Need Center is dedicated to providing wildlife rehabilitation to Wisconsin wildlife with the intent to release back to their native habitat, conduct research designed to further the positive impact of rehabilitation and provide quality community education and services.

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## **WILLIAM MITCHELL COLLEGE OF LAW**

875 Summit Avenue, St. Paul, MN 55105

Representative: Emily Dunsworth, [emily.dunsworth@wmitchell.edu](mailto:emily.dunsworth@wmitchell.edu)

Majors: All Majors

**Positions Available: Law student**

Website: <http://www.wmitchell.edu>

William Mitchell College of Law is an independent law school located in St. Paul, MN. We have approximately 1,100 students, one-third of whom attend part-time. Our academic program is founded on legal theory and practical learning, professors who are both scholars and legal practitioners, and a student body that includes career professionals and recent college graduates. It's a legal education that gives you an enduring professional advantage.

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## **WISCONSIN ENVIRONMENT**

122 State St. Ste. 310, Madison, WI 53703

Representative: Lindsay North, [lnorth@wisconsinenvironment.org](mailto:lnorth@wisconsinenvironment.org)

Majors: A&S-Anthropology, A&S-Biology, A&S-Public Service, A&S-Political Science, A&S-International Affairs, A&S-Broad Field Science, A&S-Urban & Environmental Affairs

**Positions Available: Environment America Fellowship**

Website: <http://www.WisconsinEnvironment.org>

We all want clean air, clean water and open spaces. But it takes independent research and tough-minded advocacy to win concrete results for our environment, especially when powerful interests stand in the way of environmental progress. That's the idea behind Wisconsin Environment. We focus on protecting Wisconsin's air, water and open spaces. We speak out and take action at the local, state and national levels to improve the quality of our environment and our lives. Wisconsin Environment is hiring for our Fellowship Program. We're part of a nationwide network of similar state-based environmental organizations that are also hiring. If you're interested in a position in another state, you can apply through Wisconsin Environment.

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## **WISCONSIN FOUNDATION FOR INDEPENDENT COLLEGES, INC.**

4425 N. Port Washington Road Suite 402, Milwaukee, WI 53212

Representative: Karissa Kleven, [kkleven@wficweb.org](mailto:kkleven@wficweb.org)

Majors: All Majors

**Positions Available: Non-Profit Organization Summer, Insurance Exposure Weekend participants**

Website: <http://wficweb.org>

WFIC provides scholarship, internship and free industry-driven workforce development seminars to private college students within the state of Wisconsin.

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## **WISCONSIN STATE GOVERNMENT - OFFICE OF STATE EMPLOYMENT RELATIONS**

101 E Wilson St., 4th Floor PO Box 7855, Madison, WI 0

Representative: Claire Dehnert, [claire.dehnert@wisconsin.gov](mailto:claire.dehnert@wisconsin.gov)

Majors: BUAD-Accounting, BUAD-Information Technology, BUAD-Marketing, ENGR-Computer Engineering, BUAD-General Business Administration, BUAD-Finance, COMM-Journalism, COMM-Communication Studies, BUAD-Business Economics, BUAD-Human Resources, COMM-Public Relations, COMM-Communication, COMM-Broadcast & Electronic Comm., ENGR-Civil Engineering, NURSING, ENGR-Environmental Engineering, PRST-Professional Communication, BUAD-Finance: Applied Investment Management, BUAD-Business Administration, EDUC-Elementary/Middle Education/Secondary Education

**Positions Available: Summer Internships, Full & part time positions**

Website: <http://wisc.jobs>

Wisconsin State Government Office of State Employment Relations

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## **YMCA OF METROPOLITAN MILWAUKEE**

161 W Wisconsin Avenue Suite 4000, Milwaukee, WI 53203

Representative: Dan Meiser, [dmeiser@ymcamke.org](mailto:dmeiser@ymcamke.org)

Majors: All Majors

**Positions Available: Program Assistant (AmeriCorps), Site Coordinator/Educational Assistant (AmeriCorps)**

Website: <http://www.ymcamke.org/mentoring>

For over 150 years, the YMCA of Metropolitan Milwaukee has been building strong kids, strong families and strong communities. Through a variety of programs and services offered at our twelve metropolitan locations and in the community, we help people grow strong in spirit, mind and body. The YMCA builds relationships within families, between neighbors and around the world.

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**ZYWAVE, INC.**

10700 West Research Drive Suite 400, Milwaukee, WI 53226

Representative: Denise DeDecker, [denise.dedecker@zywave.com](mailto:denise.dedecker@zywave.com)

Majors: All Majors

**Positions Available: Account Executive - New Business Development, Partner Service Center Representative, Marketing Research Intern, Entry-Level .NET Developer**

Website: <http://www.zywave.com>

Zywave is a pioneer in developing industry-leading employee benefits and property & casualty insurance software solutions for brokers and their clients. Our insurance agency software includes agency management, claims data analysis, benefit plan analysis, compliance, risk management, client communication, agency marketing, and pharmacy benefit management solutions. As the insurance technology industry continues to evolve, so do we. Every day, we look for new ways to help brokers differentiate their agency through advanced property and casualty and employee benefits insurance software. Designed by brokers for brokers, our insurance software solutions are utilized by nearly 1,000 partners, representing a majority of the top 100 insurance brokers, to retain and grow their business.

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